



Nodal Exchange, the largest power futures exchange in North America, is a derivatives exchange providing price, credit and liquidity risk management to participants. Nodal Exchange is a leader in innovation, having introduced the world's largest sets of environmental and electric power futures and options contracts. All transactions on Nodal Exchange are cleared through its wholly owned subsidiary, Nodal Clear, using its award-winning portfolio-margining methodology. As leaders in innovation, Nodal Exchange and Nodal Clear have built in-house most of the trading and clearing platforms that fuel our business. Nodal Exchange is part of the EEX Group which is in turn part of the Deutsche Börse Group.

Nodal seeks talented and motivated applicants for the following role in Tyson's Corner, VA (DC Metro area):

Product Management - Exchange Trading

The Director, Product Management is responsible for continuously discovering, championing, monitoring, and refining products/services so we deliver solutions that trading firms need and love. The ideal candidate will have a deep knowledge of our industry, users, other stakeholders, and competitors. This is a cross-functional role that will work closely with delivery teams to balance the needs of the market with the various constraints of the business. This position will report directly to the Chief Product Officer.

Job responsibilities:

- Lead end-to-end product/service design, including user research, competitive research, interviews, conceptual planning for features and product ideas, design, prototyping, and wireframing
- Work with engineers and delivery managers to check for viability and feasibility
- Negotiate compromises or alternatives with delivery managers and engineers
- Work with the delivery managers through the product life cycle to provide the needed support to deliver
- Develop and execute go-to-market strategy
- Define outcome-based performance indicators that measure product/service effectiveness
- Monitor KPIs and develop feedback loops to retain, refactor, replace, or retire products/services as needed

Requirements:

- Bachelor's degree or equivalent practical experience
- Experienced in modern product discovery and product delivery techniques and methods
- 2 years working on technology-powered products in commodity trading
- Learn multiple functional areas of business – engineering, design, finance, sales, and marketing
- Ability to solve problems with many constraints, using sound judgment to assess risks, and to lay out your argument in a well-structured, data-informed, written narrative.
- Engage with engineers, designers, and company leaders in a constructive and collaborative relationship.

What We Offer Our Employees:

- A collaborative workplace culture where we value your contributions and ideas
- A comprehensive benefits plan which includes, but not limited to immediate access to low-cost health insurance plans (Highly company subsidized with an employee cost as low as \$10/month), a retirement savings plan with a competitive company match, and PTO that includes vacation, holidays, floating holidays, and unlimited sick leave, and company-paid life and disability insurance
- Contemporary workspaces designed to inspire innovative thinking in a fun, relaxed environment

- Catered weekly breakfast and lunch
- Free full-service gym access onsite
- Workplace flexibility - we value work/life balance, designed to fit your team, and your and your family's needs

Nodal Exchange, LLC does not discriminate on the basis of race, color, religion, sex, gender, sexual orientation, gender identify or expression, pregnancy, parental status, marital status, citizenship, national origin, age, disability, genetic information, military status, veteran status, physical or mental health, hairstyle historically associated with race, or any other characteristic protected by federal, state or local law with respect to recruitment, hiring, training, promotion, or in any other terms and conditions of employment. Nodal Exchange is an E-verify participant.